

**Workshop “Capacity-Building for Policy Influence”**  
**Buenos Aires, February 12-16<sup>th</sup>, 2007.**

**Work Schedule**

<b>Monday 12<sup>th</sup>: Entrepreneurs in public policy: the weight of personal skills</b>	
<b>9.00-9.45</b>	<ul style="list-style-type: none"> <li>▪ Introduction to the workshop and linkage with the Civil Society Partnership Programme in Latin America (ODI and CIPPEC).</li> </ul>
<b>9.45-10.45</b>	<ul style="list-style-type: none"> <li>▪ Introduction of the participants and their expectations</li> </ul>
<b>10.45-11.00</b>	<ul style="list-style-type: none"> <li>▪ Introduction of the Coordinator Group</li> </ul>
<b>11.00-11.30</b>	Coffee break
<b>11.30-13.00</b>	Plenary session: personal experiences in policy influence: <ul style="list-style-type: none"> <li>▪ Carlos Aramburu</li> <li>▪ Carlos Toranzo</li> <li>▪ Maribel Almeida</li> <li>▪ Ana Bravo</li> </ul>
<b>13.00-14.00</b>	Lunch
<b>14.00-15.00</b>	<ul style="list-style-type: none"> <li>▪ Entrepreneur’s perspective: the personal experience of a researcher that has influenced a specific public policy. (Axel Rivas, CIPPEC)</li> </ul>
<b>15.00-15.30</b>	Coffee break
<b>15.30-16.30</b>	<ul style="list-style-type: none"> <li>▪ Team work: debate on the personal key factors for these processes: communication, facilitation, negotiation, contacts, public vocation.</li> </ul>
<b>16.00-17.00</b>	<ul style="list-style-type: none"> <li>▪ Presentation of the team work</li> </ul>

<b>Tuesday the 13th: Organisational key factors to increase public influence</b>	
<b>9.00-9.30</b>	<ul style="list-style-type: none"> <li>▪ Brief introduction of the results of consults and surveys in Asia, Africa and Latin America (ODI).</li> </ul>
<b>9.30-10.30</b>	<ul style="list-style-type: none"> <li>▪ Brief introduction of a comparative analysis of think tanks in developing countries and Lowenthal's core tensions (CIPPEC)</li> </ul>
<b>10.30-11.00</b>	<ul style="list-style-type: none"> <li>▪ Case Study 1: Gina Alvarado, CIES</li> <li>▪ Questions</li> </ul>
<b>11.00-11.30</b>	Coffee Break
<b>11.30-12.30</b>	<ul style="list-style-type: none"> <li>▪ Case Study 2: Rodolfo Succar, Cemupro</li> <li>▪ Questions</li> <li>▪ Case Study 3: Alberto Saracho, Fundación IDEA</li> <li>▪ Questions</li> </ul>
<b>12.30-13.30</b>	Lunch
<b>13.30-14.30</b>	<ul style="list-style-type: none"> <li>▪ Team work: debate on organisational policy and practice that influence the impact capacity.</li> </ul>
<b>14.30-15.30</b>	<ul style="list-style-type: none"> <li>▪ Plenary session: presentation of the team work</li> </ul>

<b>Wednesday the 13<sup>th</sup>: Systematization of available resources for capacity building on policy influence</b>	
<b>9.00-9.45</b>	<ul style="list-style-type: none"> <li>▪ Presentation of resources generated in Latin America (CIPPEC)</li> </ul>
<b>9.45-10.15</b>	<ul style="list-style-type: none"> <li>▪ Presentation of resources and materials generated by ODI and other global organisations (ODI)</li> </ul>
<b>10.15-11.00</b>	<ul style="list-style-type: none"> <li>▪ Introduction of tools used in the practice by participants (each participant will introduce at least one tool)</li> </ul>
<b>11.00-11.30</b>	Coffee break
<b>11.30-13.00</b>	<ul style="list-style-type: none"> <li>▪ Team work: assessment of usefulness and applicability of existent resources, and needs regarding new knowledge.</li> </ul>
<b>13.00-14.00</b>	Lunch
<b>14.00-15.00</b>	<ul style="list-style-type: none"> <li>▪ Researcher's perspective: visit of an academic specialized in this subject (Marcelo Leiras)</li> </ul>
<b>15.00-17.00</b>	<ul style="list-style-type: none"> <li>▪ Presentation of the team work</li> <li>▪ General debate</li> </ul>

<b>Thursday the 15th: Contextual key factors to increase public influence</b>	
<b>9.00-9.30</b>	<ul style="list-style-type: none"> <li>▪ Brief introduction of the key contextual factors (ODI)</li> <li>▪ Barriers for direct influence (Guy Delmelle)</li> </ul>
<b>9.30-10.30</b>	<p><b>Relations with objective partners</b></p> <ul style="list-style-type: none"> <li>▪ Presentation on the relations with political parties (Adolfo Garcé)</li> <li>▪ Presentation on the relations with policymakers (Jorge Leitón Quiroga)</li> </ul>
<b>10.30-11.00</b>	Coffee Break
<b>11.00-12.30</b>	<p><b>Relations with strategic partners</b></p> <ul style="list-style-type: none"> <li>▪ Presentation on the relations with the media (José Aguilar Gil)</li> <li>▪ Presentation on the relations with donors (Lucía Sala Silveira, FIIAPP)</li> <li>▪ Questions and open debate</li> </ul>
<b>12.30-13.30</b>	Lunch
<b>13.30-15.00</b>	<ul style="list-style-type: none"> <li>▪ Team work: peer assist</li> </ul>
<b>15.00-15.30</b>	Coffee Break
<b>15.30-16.30</b>	<ul style="list-style-type: none"> <li>▪ Presentation in plenary</li> </ul>
<b>16.30-17.30</b>	<ul style="list-style-type: none"> <li>▪ Public Officer's Perspective: visit of a public officer that uses research generated by a CSO (Alicia Pierini).</li> </ul>

<b>Friday the 16th: National and Regional political influence capacity building processes</b>	
<b>9.00-10.00</b>	<ul style="list-style-type: none"> <li>▪ RITS' Presentation: How to work with other CSOs from our countries and our region (Paulo Lima).</li> <li>▪ Presentation of a case study (Mara Hernandez)</li> </ul>
<b>10.00-11.00</b>	<ul style="list-style-type: none"> <li>▪ Debate on most adequate methodologies: regional, national, local. Virtual and face-to-face. Organizational and personal levels.</li> </ul>
<b>11.00-11.30</b>	Coffee Break
<b>11.30-12.30</b>	<ul style="list-style-type: none"> <li>▪ Who are we, what do we do, what do we want and what can we give</li> </ul>
<b>12.30-13.00</b>	<ul style="list-style-type: none"> <li>▪ Debate on next steps</li> </ul>
<b>13.00-14.00</b>	<ul style="list-style-type: none"> <li>▪ Presentation of the opportunities raised by the joint work with the global network (Julie Dabo)</li> </ul>
<b>14.00-15.00</b>	<ul style="list-style-type: none"> <li>▪ Lunch and closure</li> </ul>